

## SAP Agricultural Contract Management (ACM) Training

COURSE CONTENT

### **GET IN TOUCH**





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#### **About Multisoft**

Train yourself with the best and develop valuable in-demand skills with Multisoft Systems. A leading certification training provider, Multisoft collaborates with top technologies to bring world-class one-on-one and certification trainings. With the goal to empower professionals and business across the globe, we offer more than 1500 training courses, which are delivered by Multisoft's global subject matter experts. We offer tailored corporate training; project Based Training, comprehensive learning solution with lifetime e-learning access, after training support and globally recognized training certificates.

#### **About Course**

SAP Agricultural Contract Management (ACM) is a specialized solution tailored for the unique needs of the agribusiness sector, focusing on the complexities of agricultural procurement, contract management, and settlement processes. The SAP ACM training offered by Multisoft Systems equips participants with the skills needed to effectively manage end-to-end agricultural trade processes using SAP's integrated tools.



# Module 1: Introducing Industry Concepts in Agricultural Origination and Trading

- ✓ Describing the Flow of Soft Commodities
- ✓ Explaining Futures Markets
- ✓ Analyzing how Agricultural Origination Companies Make Money

# Module 2: Outlining the Main Components of SAP Agricultural Contract Management

- ✓ Showing Processes Supported by SAP Agricultural Contract Management
- ✓ Demonstrating the Main Components of SAP Agricultural Contract Management

# Module 3: Describing the Supported Processes in SAP Agricultural Contract Management

✓ Outlining the Processes Supported by SAP Agricultural Contract Management

# Module 4: Providing an Overview of Master Data in SAP Agricultural Contract Management

 $\checkmark$  Providing an Overview of Master Data in SAP Agricultural Contract Management

## Module 5: Exploring SAP Agricultural Contract Management Contracts

- ✓ Understanding the Basics of Contract Types in SAP Agricultural Contract Management
- ✓ Understanding the Basics of Contract Entry in SAP Agricultural Contract Management
- ✓ Introducing Contract Terms and Title Transfers in SAP Agricultural Contract Management



- ✓ Exploring Spot Contracts in SAP Agricultural Contract Management
- ✓ Exploring Contract Snapshots in SAP Agricultural Contract Management

# Module 6: Exploring SAP Agricultural Contract Management Inventory Handling and Commingled Stock

- ✓ Describing Inventory Handling and Commingled Stock
- ✓ Describing Handling Loss Reserves and Production Services
- ✓ Describing Net-Dry Averages

# Module 7: Introducing the Fee Framework in SAP Agricultural Contract Management

✓ Exploring Fee Framework Fundamentals in SAP Agricultural Contract Management

# Module 8: Describing the Basics of Prepayments in SAP Agricultural Contract Management

- ✓ Evaluating Prepayments in SAP Agricultural Contract Management
- ✓ Managing Prepayment Master Data in SAP Agricultural Contract Management

# Module 9: Explaining Pricing in SAP Agricultural Contract Management

- ✓ Implementing Contract Pricing in SAP Agricultural Contract Management
- ✓ Managing SAP Agricultural Contract Management Contract Pricing Master Data
- $\checkmark \ \ \text{Leveraging Extended Pricing Concepts in SAP Agricultural Contract Management}$
- ✓ Explaining Price Protection and Price Fetch in SAP Agricultural Contract Management
- ✓ Determining SAP Agricultural Contract Management Lift and Roll Prices
- ✓ Understanding SAP Agricultural Contract Management Pricing Overfills
- ✓ Exploring SAP Agricultural Contract Management Credit Sales



### Module 10: Understanding SAP Agricultural Contract Management Load Data Capture

- ✓ Describing Load Data Capture in SAP Agricultural Contract Management
- ✓ Describing the Orchestration Framework in SAP Agricultural Contract Management

# Module 11: Describing SAP Agricultural Contract Management Settlement and Revenue Recognition

✓ Mastering the Basic Concepts of Settlement and Revenue Recognition

# Module 12: Demonstrating the Application Process in SAP Agricultural Contract Management

✓ Managing SAP Agricultural Contract Management in the Application Work Center

# Module 13: Understanding Risk Reporting in SAP Agricultural Contract Management

✓ Introducing Risk Reporting in SAP Agricultural Contract Management